

EMIL FRANCIS B. DE QUIROS

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SUMMARY

Emil de Quiros has a balanced set of skills, knowledge, and experience, especially in the areas of trade facilitation, investment climate and competitiveness, enterprise and value chain development, urban development, local governance, and poverty reduction. He has proven himself on a range of functions, from technical (program design, research, and proposal writing), leadership (managing projects), and capacity building and facilitating local sustainability (mentoring local governments, private sector, and civil society), to communication (writing reports, briefers, preparing decks and delivering presentations).

EDUCATION

August 2007 – May 2009

Carnegie Mellon University

Pittsburgh, PA

Master of Science in Public Policy and Management

Highest Distinction – final GPA: 4.01 out of 4.00

Member, The Honor Society of Phi Kappa Phi, Carnegie Mellon University Chapter

- Selected Coursework: Statistics, Management Science, Financial Analysis, Program Evaluation, Methods of Policy Analysis, and Tools for Working in International Development
- Systems Synthesis Project: Utilizing Intellectual Property Tools to Capture Greater Value for African Farmers

June 1996 – March 2000

Ateneo de Manila University

Quezon City, Philippines

Bachelor of Arts in Management Economics

PROFESSIONAL EXPERIENCE

July 2015 – present

USAID/Philippines

Manila, Philippines

Economic Growth Specialist, Office of Economic Development and Governance (July 2015 – present)

Local Works Coordinator, April 2017 - present

- Led USAID/Philippines' Local Works (the Agency's flagship initiative on locally-led development) programming in implementing the highly successful listening tours across the Philippines in Q1 CY 2018, formulation of the listening-informed Local Works Operationalization Strategy document, and in designing initial "Local Works" activities to be implemented in the next twelve months, including a recently launched project on agriculture cooperative development and value chain enhancement through intensive mentoring from established cooperatives.
- Provided technical direction in the implementation of the Trade-Related Activity for Development (TRADE) Project that supported the passage of an updated customs modernization law and a landmark competition/ antitrust law, formulated through locally-driven collaboration with domestic government agencies and local private sector stakeholders.
- Provided technical monitoring of two Projects with the American Chamber of Commerce of the Philippines to advocate for legislative and other policy reforms to improve the country's invest climate, contributing to the record-breaking foreign direct investment inflows in 2017.
- Provided substantial inputs in the formulation of high-level strategies and results in USAID/Philippines 2020 to 2024 Country Development Cooperation Strategy (CDCS) in the areas of democracy and governance, and inclusive, market-based growth.

- March 2015 – June 2015 World Bank Office Manila Taguig City, Philippines
CL4D Coordinator for the Philippines/ Short-Term Consultant, Leadership, Learning, and Innovation
- Designed, together with the CL4D Team in Washington, adaptive interventions to resolve bottlenecks faced by multi-stakeholders reform teams to further accelerate results targeted by existing World Bank projects in the country, including health and statistical system re-organization projects
- August 2014 – December 2014 USAID INVEST Project Pasig City, Philippines
Economist
- Took the lead in conducting assessment activities to identify potential assistance for four (4) cities considered for inclusion in the Cities Development Initiative as requested by USAID/ Philippines
 - Drafted policy issuance (Joint Memorandum Circular from Department of Trade and Industry and Department of the Interior and Local Government) to effect revised standards on streamlining business permitting processes and accompanying manual for local government units
- November 2013 – July 2014 USAID INVEST Project Batangas City, Philippines
City Program Adviser for Batangas City
- Managed project activities in Batangas City, focused on pursuing improvements in streamlined business registration processes and investment promotion activities
 - In partnership with USAID Scaling Innovations in Mobile Money (SIMM), enabled Batangas City to be the first city in the country to accept mobile money payments for business taxes
 - Successfully co-organized the December 2013 Batangas City Business Forum which showcased the city’s potential as an investment destination and the first business matching event with Turkey
 - Provided technical assistance in formulating and revising executive and legislative issuances, covering construction and business permitting processes, local investment incentives, and joint inspections
 - Built capacity and strengthened local government offices involved in invest promotion, business permitting, planning, and engineering through coaching and mentoring activities towards streamlining city hall processes and improving the investment climate
 - Facilitated the creation, formalization and operationalization of the city’s business club to serve as a key local government dialogue partner for plans, policies, and programs
- May 2008 – September 2013 The World Bank Washington, DC
Short-Term Consultant, Urban Practice, World Bank Institute (January 2013 – July 2013)
Extended-Term Consultant, Urban Practice, World Bank Institute (January 2011 – January 2013)
Short-Term Consultant, Urban Practice, World Bank Institute (July 2009 – January 2011)
Short-Term Consultant, Urban, Water & Sanitation Cluster, Latin America & Caribbean (May 2008 – June 2009)
- Authored case studies of cities that have enhanced their competitiveness (with emphasis on Latin America)
 - Provided proofreading support to the publication “Competitiveness and Growth in Brazilian Cities: Local Policies and Actions for Innovation” (Ming Zhang, ed.)
 - Co-wrote Concept Note for the “Cities as Engines of Economic Growth” initiative, a learning program for local officials covering strategies to enhance the competitiveness of cities
 - Implemented activities under the India Urban Capacity Building Program, including strengthening India’s network of cities, engaging the Mumbai municipal government to support the city’s vision of a world-class city, and collaborating with local institutions to explore development of urban development courses.
 - Provided overall review of and substantive inputs to modules for e-learning course “Municipal Finances - A Learning Program for Local Governments”
 - Revised and edited content of modules for the e-learning course “Upgrading Informal Settlements”
 - Co-drafted US\$1.2 million proposal to scale up capacity building activities for Asian cities (under World Bank’s Policy and Human Resources Development (PHRD) window)
 - Coordinated, designed, and organized knowledge sharing activities among India, Brazil, and South Africa (IBSA) under the IBSA Human Settlements group covering the different facets of human settlements

- Developed a South-to-South Knowledge Exchange proposal (approved in December 2012) for Bangladesh officials to study innovative programs undertaken in Thailand and Philippines to address the issue of slums
- Provided technical guidance to the Philippines under the “Strengthening Capacity of the Local Government Academy” grant which aimed to refocus the agency into a coordinator of capacity building programs

November 2006 – May 2007 National Anti-Poverty Commission Quezon City, Philippines

Development Management Officer IV

- Acted as the lead representative of the agency in statistical forums on poverty and related technical-level inter-agency bodies
- Developed project proposals on poverty-related issues to available donor facilities, including a \$50,000 grant approved by the Food and Agriculture Organisation in 2006
- Took the lead in databanking, analysis, and dissemination of income and non-income poverty statistics, including drafting poverty situationers

March 2006 – October 2006 World Bank Office Manila Pasig City, Philippines

Short-Term Consultant, Assistant to the Coordinator of the Working Group on Decentralization

- Developed with the Coordinator of the Philippines Development Forum Working Group on Decentralization and Local Government, the detailed work and financial plan of a \$1-million Asian Development Bank (ADB)-funded technical assistance grant which aimed to address several local government concerns, including capacity building and fiscal empowerment
- Prepared substantive inputs and administrative requirements for high-level multi-sectoral meetings related to the Working Group activities, including Philippines Development Forum meetings

March 2006 – September 2006 Foundation for Media Alternatives Quezon City, Philippines

Research Associate

- Co-developed a research paper on digital divide in the Philippines and its household determinants
- Co-organized sessions among media and ICT-oriented civil society organizations to formulate a report on the state of the country’s ICT inclusion

September 2001 – February 2006 National Anti-Poverty Commission Quezon City, Philippines

Development Management Officer III

Development Management Officer II

Development Management Officer I

- Formulated and consolidated the agency’s inputs to the Philippines’ 2004-2010 Medium-Term Philippine Development Plan and 2005-2010 Medium-Term Public Investment Plan
- Managed UNDP-funded projects that produced systems and methodologies to support poverty targeting and anti-poverty program monitoring
- Developed proposals for and managed World Bank-Asia Europe Meeting (WB-ASEM) Grant for Poverty Analysis projects to strengthen the capabilities of the NAPC Secretariat and its stakeholders
- As government liaison to the “Workers in the Informal Sector” Council, composed of representative non-government organizations, facilitated the sector’s development of key policy reform agenda to be submitted to the Office of the President for action.

June 2000 – March 2001 Ateneo de Zamboanga University Zamboanga City, Philippines

Economics Instructor/ Volunteer, Jesuit Volunteers Philippines

- Acquired highest evaluation rating for teachers in the 1st semester of Academic Year 2000-2001

AWARDS/ RECOGNITIONS

- Received a U.S. Embassy of the Philippines Mission Honor Award in May 2019 for leadership in the USAID/Philippines Local Works implementation.

PUBLICATIONS

- Alegre, Alan, Emil de Quiros and Randy Tuaño (2006). **“The Digital Divide in the Philippines and its Household Determinants,”** Foundation for Media Alternatives.
- de Quiros, Emil (2002). **“Unchanging Fortunes,”** Journal of the Institute on Church and Social Issues.
- National Anti-Poverty Commission Secretariat (2001). **“Asset Reform Accomplishment of the Macapagal-Arroyo Administration,”** National Anti-Poverty Commission.
- de Quiros, Emil (2000). **“The Peso-Dollar Exchange Rate Explained,”** El Fuente, Journal of the Social Awareness and Community Service Involvement (SACSI) Office, Ateneo de Zamboanga University.

SELECTED LECTURES/ PRESENTATIONS DELIVERED

- “Reflecting on International Experiences and Learning from City Networks,” during the **Knowledge Needs Assessment And Improving City-To-City Learning Workshop**, Amhedabad, , India, April 8, 2011
- “Addressing Poverty and Hunger in NCR and the Country” during the **Department of Social Welfare and Development Forum on Hunger**, Manila, Philippines, December 7, 2006
- “Government’s Poverty Reduction Strategy and the Role of the National Anti-Poverty Commission” during the **Gender in Microfinance Training**, United Nations Development Programme and National Anti-Poverty Commission, November 12, 2005
- “Improving Poverty Analysis and Convergence Through Spatial Information Systems” during the **Advancing Spatial Information Management in Government towards the MDGs**, Quezon City, Philippines, University of the Philippines, November 17, 2004

COMPUTER SKILLS

- *Proficient:* Microsoft Word, Excel, PowerPoint,
- *Working knowledge:* Macromedia Dreamweaver, Minitab, SPSS, Microsoft Access, Microsoft Publisher

REFERENCES

Name	Position	Organization	Telephone	Email
Patrick Wesner	Deputy Mission Director	USAID/Philippines	+63253012000	pwesner@usaid.gov
Ofelia Templo	Former Chief of Party	USAID INVEST Project (completed)	+63920-9531443	omtemplo@yahoo.com